

Country Manager - Italy

- Identify and expand the business with country related Sales- and Distribution strategy
- Develop and socialise existing and new contacts and built up strategic cooperation and partnerships
- Responsible to prepare offers and negotiate contracts
- Achieve agreed budget, revenue and profit, direct report to VP West Europe
- Support and work on Project Management
- Work close to the international team for marketing, sales and engineering
- Create a culture of continuous improvement

Your profile:

- Academic studies in economics and/or engineering
- Experience in sales of technical products – renewable energies preferred
- Experience to set up concepts and sales strategies
- Strong managerial skills
- Excellent understanding of business, customer insight orientation
- Italian native speaker, fluent English, additional language preferred
- Well performing even under pressure and bargaining power
- Willing to travel across EU region and China

We offer:

- Challenging position within the most dynamic environment of renewable energy
- Potential of professional growth and personal development
- Responsible cooperation within an international successful technology company
- A position with large scope and responsibility
- An open and dynamic communication structure with flat hierarchy
- Competitive remuneration package

Contact us:

- If you are interested, please send CV in English version.
- Email: r.menken@phonosolar.de